

TUESDAY 19 MAY Opening of the SPOLU Exhibition – Dolní oblast Vítkovice – Brick House

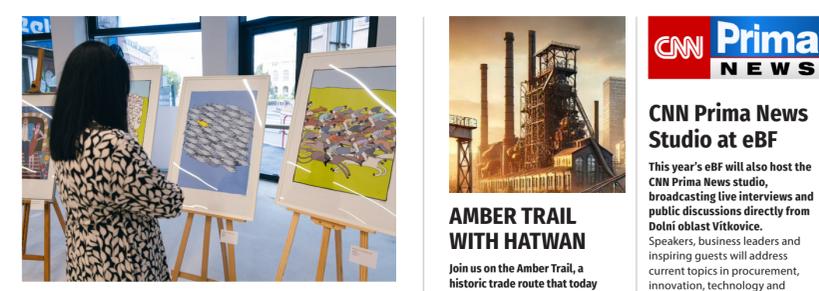
Welcome and Official Opening from the Congress Hall / Online stream for all stages | **Tomáš Veit**

STAGE 1	STAGE 2	STAGE 3	STAGE 4	STAGE 5	STAGE 6	STAGE 7	STAGE 8	STAGE 9	STAGE 10
TOP PROCUREMENT LEADERS	PEOPLE & TALENT	NEGOTIATION EXCELLENCE	THE IMPACT OF AI ON PROCUREMENT	SUPPLIER RELATIONSHIP MANAGEMENT	POLISH STAGE	ROUNDTABLES	TRAINING POINT	SECTORAL CONTRACTING AUTHORITIES	PUBLIC STAGE II
BRICK HOUSE CONGRESS	COMPRESSOR HALL	DANCE HALL	MINING TOWER	GALLERY	ENGINE	ČOKAFA	MACHINE ROOM	YOGA	CINEMA
<p>ECONOMY & VALUES</p> <p>1.1 NAKED IN THE TIME OF AI Lukáš Sedláček / Founder of Innovation Week, bestselling author recognised in Cambridge, Silicon Valley and at the UN</p> <p>1.2 CIRCULARITY WITHOUT ILLUSIONS: WHAT TRULY MAKES SENSE Soňa Jonášová / Founder of the Institute of Circular Economy (INCIEN)</p>	<p>LEADERSHIP</p> <p>2.1 LEADERSHIP IN PROCUREMENT: LEADING BY EXAMPLE Barbora Vaculíková / CEO, Penta Hospitals CZ / Top Manager 2024 Eva Pavlíková / Chief Information Officer, Ministry of Regional Development</p> <p>2.2 PUBLIC SPEAKING AS A LEADERSHIP TOOL Terezie Tománková / Moderator and journalist, CNN Prima News & FTV Prima</p>	<p>MASTERING NEGOTIATION</p> <p>3.1 THE NEGOTIATION CHOCOLATE BOX Adam Dolník / Global professional negotiator / Vydáváme.cz</p> <p>3.2 THE ART OF LISTENING: THE NEGOTIATOR'S MOST POWERFUL TOOL Adam Dolník / Global professional negotiator / Vydáváme.cz</p> <p>3.3 THE ART OF LISTENING: THE NEGOTIATOR'S MOST POWERFUL TOOL Matt Todd / Former Scotland Yard crisis negotiator</p>	<p>PEOPLE IN THE AI ERA</p> <p>4.1 MULTIPLYING HUMAN POTENTIAL WITH AI: COPILOT FOR EVERYDAY OPERATIONS COPILOT PRO BĚŽNOU ČINNOST Roman Berger / Solution Architect & Team Leader, Konica Minolta</p> <p>4.2 A DAY IN PROCUREMENT WITH COPILOT Zdeněk Pytlíček / Team Leader Procurement Performance, GasNet</p> <p>4.3 AI AGENTS IN PROCUREMENT: WHEN SYSTEMS START ACTING FOR YOU Zdeněk Pytlíček / Team Leader Procurement Performance, GasNet</p> <p>4.4 THE ROLE OF THE ORCHESTRATOR Zdeněk Pytlíček / Team Leader Procurement Performance, GasNet</p> <p>4.5 AI AMBASSADORS AS A DRIVING FORCE OF INNOVATION Petra Vrbová / Country Head of Procurement CZ&SK&GE&AT – Plzeňský Prazdroj Petr Kohout / AI Personality of the Year 2025 and 2024 – Head of the Legal Department of the Central Bohemian Region Founder of the Platform for AI in Public Administration</p>	<p>FOUNDATIONS OF SMART SUPPLIER MANAGEMENT</p> <p>5.1 SRM AS A STRATEGIC TOOL: WHY YOU LOSE COMPETITIVE ADVANTAGE WITHOUT RELATIONSHIP MANAGEMENT</p> <p>5.2 LOCAL VS. GLOBAL SUPPLIERS: THE ADVANTAGES OF BOTH APPROACHES</p> <p>5.3 HOW TO MEASURE SUPPLIER PERFORMANCE INTELLIGENTLY</p>	<p>THREE STEPS AHEAD</p> <p>Programme curated by: Agata Szymczak, Marcin Zborowski, Jacek Jarmuszczak, Łukasz Jedraszkiwicz</p> <p>6.1 WHY WE ARE THREE STEPS AHEAD Agata Szymczak</p> <p>6.2 AI RELATIONSHIP MANAGEMENT</p>	<p>TOUCH THE SKY</p> <p>7.1A THE 3E PRINCIPLE IN PUBLIC PROCUREMENT Alena Sevciková / Head of Procurement and Public Tenders, Hospital Nové Město na Moravě</p> <p>7.1B EXECUTIVE-LEVEL DECISION-MAKING Marek Holeček / World-class mountaineer, author, and mentor in extreme leadership & decision-making</p> <p>7.1C THE MAN WHO PLANTS THE RAINFOREST Radim Ondříšek / Co-owner IP Projekt, Coordinator Bosque Medicinal</p>	<p>ARCHITECTURE OF MODERN PROCUREMENT</p> <p>8.1 PROCUREMENT STRUCTURE: DESIGNING AN INTEGRATED PROCUREMENT MODEL</p> <p>8.2 THE REQUIREMENT: WHERE EVERYTHING BEGINS</p>	<p>SUPPLIER MANAGEMENT – FROM SELECTION TO PERFORMANCE</p> <p>9.1 QUALIFICATION WITHOUT BARRIERS: ENABLING THE RIGHT SUPPLIERS TO COMPETE</p> <p>9.2 SUPPLIER EVALUATION: WHEN WINNING DOES NOT END WITH THE SIGNATURE</p>	<p>PUBLIC PROCUREMENT AS AN ECONOMIC DECISION</p> <p>Programme Curator: Michal Garaj</p> <p>10.1 BEHAVIOURAL ECONOMICS AND ADVANCED PUBLIC PROCUREMENT Marcela Tuřchanová / CEO APUEN AKADEMIA</p> <p>10.2 THE RISKS OF PROCUREMENT WITHOUT RULES (MAVERICK SPENDING)</p> <p>10.3 FUNCTIONAL STRATEGY IN PUBLIC PROCUREMENT – CASE STUDIES</p>
<p>NEGOTIATION & DECISION-MAKING</p> <p>1.3 NEGOTIATION IN EXTREME SITUATIONS: WHEN EVERYTHING IS AT STAKE Adam Dolník / Global professional negotiator / Vydáváme.cz</p> <p>1.4 THE BRAIN UNDER THREAT: WHEN IQ GOES MISSING</p>	<p>PERFORMANCE, MOTIVATION & TEAMWORK</p> <p>2.3 THE IMPACT OF AI ON THE PROCUREMENT TEAM: HOW TO MULTIPLY YOUR CAPABILITIES Petra Vrbová / Country Head of Procurement CZ/SK/GE/AT – Plzeňský Prazdroj Petr Kohout / AI Personality of the Year 2024 & 2025</p> <p>2.4 MOTIVATION AND PERFORMANCE OF THE PROCUREMENT TEAM: WHY TARGETS AND BONUSES ARE NOT ENOUGH Tomáš Veit / CEO/CPO Asahi Global Procurement Diana Procházková / Director of Section Company Services, ČEPS</p>	<p>STRATEGY & COMMUNICATION</p> <p>3.3 NEGOTIATION STRATEGY: PREPARATION THAT DECIDES THE OUTCOME</p> <p>3.4 THE ART OF COMMUNICATION: WHEN EVERY WORD MATTERS Terezie Tománková / Moderator and journalist, CNN Prima News & FTV Prima</p>	<p>THE YEAR OF AGENTS</p>	<p>BOUNDARIES OF RELATIONSHIPS</p> <p>5.4 WHEN BLACKLISTING MAKES SENSE Marek Zelenka / Lawyer, Analyst, Datlab</p> <p>5.5 TACTICAL VS. STRATEGIC SUPPLIER</p>	<p>TECHNOLOGY, AI & INNOVATION</p> <p>Programme curated by: Agata Szymczak, Marcin Zborowski, Jacek Jarmuszczak, Łukasz Jedraszkiwicz</p> <p>6.3 DATA-DRIVEN PROCUREMENT: FACT-BASED DECISION-MAKING</p> <p>6.4 AI AND INNOVATION IN PROCUREMENT: FROM EFFICIENCY TO COMPETITIVE EDGE</p>	<p>PEOPLE & TECHNOLOGY</p> <p>7.2A CREATING THE RIGHT ENVIRONMENT FOR AI INTEGRATION IN PROCUREMENT</p> <p>7.2B NAKED IN THE TIME OF AI Lukáš Sedláček / Founder of Innovation Week, bestselling author recognised in Cambridge, Silicon Valley and at the UN</p> <p>7.2C GENERATION Z: NEW SKILLS, DIFFERENT VALUES</p>	<p>SMART TENDERS, EACTIONS & PROCUREMENT PROCEDURES</p> <p>8.3 CHOOSING THE RIGHT TENDER FORMAT</p> <p>8.4 DIGITAL NEGOTIATION</p>	<p>STRATEGY INSTEAD OF REACTION</p> <p>9.3 CATEGORY MANAGEMENT IN PUBLIC ADMINISTRATION: BUILDING SYSTEM AND LONG-TERM DIRECTION</p> <p>9.4 MEET THE BUYER: KNOWING THE MARKET BEFORE THE TENDER EXISTS</p>	<p>DIFFERENTLY AND BETTER</p> <p>Programme Curator: Tomáš Lepiš</p> <p>10.4 STAYING AHEAD OF THE CURVE – TREND SETTING Soňa Jonášová / Founder, Institute of Circular Economy (INCIEN), Pavel Broum / Head of Public Procurement, Ministry of Agriculture CZ</p> <p>10.5 KEY ECONOMIC INDICATORS – INFLATION AND CONTRACT INDEXATION Zuzana Jánošová / Head of Legal and Economic Department, National Bank of Slovakia</p> <p>10.6 THE MEDIA POWER OF PUBLIC PROCUREMENT – HOW TO COMMUNICATE PROPERLY Jana Zvončeková / Director of the Press Department, Public Procurement Office</p>
<p>THE JOURNEY TO SUCCESS</p> <p>1.5 NOTHING IS IMPOSSIBLE Adam Noska "Bekim" / Progressive stand-up comedian with intellectual depth</p> <p>1.6 THE COURAGE TO ASK Martin Moravec / spisovatel, Writer, journalist, bestselling author</p>	<p>LIMITS IN THE MIND</p> <p>2.5 TOUCH THE SKY Marek Holeček / World-class mountaineer, author and mentor of extreme leadership & decision-making</p> <p>2.6 HOW OUR BRAIN INFLUENCES TEAM DECISION-MAKING</p>	<p>RESILIENCE & EXTREME NEGOTIATION</p> <p>3.5 MENTAL RESILIENCE: LOSE YOUR HEAD, LOSE CONTROL Helena Sováková / Former Chief Psychologist of the Ministry of Defence, Vydáváme.cz</p> <p>3.6 NEGOTIATION ACCORDING TO SCOTLAND YARD: LESSONS FROM CRISIS SITUATIONS Matt Todd / Former Scotland Yard crisis negotiator</p>	<p>AI TRENDS</p> <p>4.6 AI BOOM IN PROCUREMENT: AI TRENDS 2026 Jaromír Šponar / TOP AI leader, Microsoft Partnership Strategy & Business Growth Lead Konica Minolta</p> <p>4.7 NAKED IN THE TIME OF AI Lukáš Sedláček / Founder of Innovation Week, bestselling author recognised in Cambridge, Silicon Valley and at the UN</p>	<p>RELATIONSHIP & COLLABORATION</p> <p>5.6 MEET THE BUYER – A TOOL FOR STRATEGIC COOPERATION</p> <p>5.7 WIN-WIN RELATIONSHIP: SUPPLIER VS. BUYER Jaroslav Salva / Owner & Mentor, Basic Principles Martin Bednář / B2B Sales Trainer, SalesKick</p>	<p>STRATEGIC OUTLOOK</p> <p>Programme curated by: Agata Szymczak, Marcin Zborowski, Jacek Jarmuszczak, Łukasz Jedraszkiwicz</p> <p>6.5 CROSS-CULTURAL COLLABORATION: LEADING INTERNATIONAL TEAMS WITHOUT LOSING PERFORMANCE</p> <p>6.6 TRUST WITHOUT BORDERS (BUILDING RESPECT AND COOPERATION ACROSS COUNTRIES, CULTURES AND ROLES)</p>	<p>PERFORMANCE & RISKS</p> <p>7.3A FINANCIAL RISKS 2026 Martin Procházka / Head of Risk Underwriting CZ&SK, Coface</p> <p>7.3B CONTRACT AGGREGATION</p> <p>7.3C KPI IN PROCUREMENT Oskar Hritz / Západoslovenská distribučná</p>	<p>OPERATIONS, CATALOGUES & DAILY REALITY</p> <p>8.5 CATALOG PROCUREMENT AS THE OPERATIONAL BACKBONE</p> <p>8.6 INTEGRATION INSTEAD OF ANOTHER TOOL: MAKING PROCUREMENT A FUNCTIONAL WHOLE</p>	<p>COLLABORATION & ADDED VALUE</p> <p>9.5 KPI IN PROCUREMENT</p> <p>9.6 HOW TO IMPROVE SECTORAL PROCUREMENT STARTING TOMORROW</p>	<p>EUROPEAN CUVÉE</p> <p>10.7 EUROPE AS A LABORATORY: LESSONS FROM EUROPEAN PRACTICE</p> <p>10.8 THE FUTURE OF PUBLIC PROCUREMENT</p> <p>10.9 WHEN THE MINISTER FOR AI IS AI – BEST PRACTICE FROM ALBANIA</p>

COFFEE BREAK 9.00 – 11.00
LUNCH TIME 11.00 – 14.00
FOOD & NETWORKING 18.00+

Procurement Regatta on the beach A Team-Building Championship

TUESDAY, WEDNESDAY, THURSDAY **AMBER TRAIL WITH HATWAN**
TUESDAY, WEDNESDAY, THURSDAY **QUEEN OF BUNS** Ladies and gentlemen, place yourselves in the hands of our film make-up artist.



AMBER TRAIL WITH HATWAN
Join us on the Amber Trail, a historic trade route that today connects the centre of Ostrava with the unique industrial site of the Lower Vítkovice area. During the walk, you will pass through revitalised riverbanks, modern architecture, and traces of industrial history that make Ostrava a dynamic city of contrasts.

SPOLU EXHIBITION
Creativity Knows No Boundaries
Procurement is a world of strategy, data, decisions and modern approaches – but what happens when it connects with art? The SPOLU exhibition once again offers a unique perspective on the creativity of those behind public procurement, corporate procurement and the entire eBF Festival. Beneath the Mining Tower in Dolní oblast Vítkovice, artists from among contracting authorities, buyers and members of the festival community will present their work. Among them are visionaries and creators – the Michelangelos of our time – who are not afraid to create. The vernissage will open not only the exhibition but the entire eBF festival, where the worlds of decision-making, vision and aesthetics intersect. Discover hidden talents – you may find that procurement has its own artistic soul.

Adam Dolník
„Every negotiation is an interaction between people – and the principles of crisis communication work the same way in business as they do in life.“



Procurement Regatta – For the First Time on the beach
The legendary Procurement Regatta is changing course. This year, it leaves the water and moves onto dry land in the industrial setting of Dolní oblast Vítkovice, transforming into the official team-building championship of eBF. Teams will compete in a dynamic challenge testing collaboration, strategy, communication and fair play. The spirit of the regatta remains: adrenaline, competition, laughter and strong team moments that break down barriers across companies, institutions and countries. A team-building experience you will not forget.



CNN Prima News Studio at eBF
This year's eBF will also host the CNN Prima News studio, broadcasting live interviews and public discussions directly from Dolní oblast Vítkovice. Speakers, business leaders and inspiring guests will address current topics in procurement, innovation, technology and broader societal developments. eBF thus enters the wider public space once again – through a professional media platform that connects the festival atmosphere with real-time public discourse.



Programme subject to change.

THURSDAY, 21 MAY

STAGE 1	STAGE 2	STAGE 3	STAGE 4	STAGE 5	STAGE 6	STAGE 7	STAGE 8	STAGE 9	STAGE 10
TOP PROCUREMENT LEADERS BRICK HOUSE CONGRESS	FINANCIAL MANAGEMENT COMPRESSOR HALL	FUCK-UP STAGE DANCE HALL	AI CASE STUDIES IN PROCUREMENT MINING TOWER	STRATEGIC SOURCING & CATEGORY MANAGEMENT GALLERY	RISK MANAGEMENT & ESG ENGINE	RISK MANAGEMENT & ESG ROUNDTABLES COKAFE	TRAINING POINT WITH VYJEDNÁVÁME.CZ MACHINE ROOM	PUBLIC STAGE I YOGA	PUBLIC STAGE II CINEMA
<p>PRESSURE FOR RESULTS & ACCOUNTABILITY</p> <p>1.1 SUSTAINABILITY WITHOUT ILLUSIONS: ESG AS A TOUGH MANAGEMENT DISCIPLINE</p> <p>1.2 SAVINGS IN THE NEW REALITY</p> 	<p>FINANCE AS A DECISION-MAKING TOOL</p> <p>2.1 FINANCIAL ESSENTIALS FOR PROCUREMENT</p> <p>2.2 FINANCIAL TRENDS 2026: WHERE MONEY, RISK AND EXPECTATIONS ARE HEADING</p>  	<p>WHEN DECISION-MAKING FAILS (STRATEGY & LEADERSHIP)</p> <p>Mistakes at the top, consequences at the bottom.</p> 	<p>INFORMATION DRIVES THE WORLD</p> <p>4.1 WHAT IF A COMPANY WERE MANAGED ENTIRELY BY AI?</p> <p>4.2 SPEND ANALYSIS IN PRACTICE: WHEN DATA FINALLY MAKES SENSE</p> <p>4.3 SUPPLIER ONBOARDING WITHOUT BLIND SPOTS: TECHNICAL, FINANCIAL, REPUTATIONAL AND ESG ACCREDITATION</p>  	<p>THINKING IN CATEGORIES</p> <p>5.1 NOT A SINGLE STEP WITHOUT CATEGORY MANAGEMENT</p> <p>5.2 LOGISTICS UNDER THE MICROSCOPE: CATEGORY MANAGEMENT IN PRACTICE (CASE STUDY)</p> <p>5.3 STRATEGIC TENDER FOR A MOBILE OPERATOR (CASE STUDY)</p> 	<p>A WORLD FULL OF RISKS</p> <p>6.1 THE BIGGEST RISKS OF 2026: WHAT PROCUREMENT SHOULD MONITOR TODAY</p> <p>6.2 RISK MANAGEMENT IN PRACTICE: FROM SPREADSHEETS TO DECISIONS</p> <p>6.3 THE BIGGEST FINANCIAL RISKS</p> 	<p>CURRENT OPPORTUNITIES & INSPIRATION</p> <p>Open discussion on opportunities procurement offers today – no presentations, but practical field experience.</p> <p>7.1A TALENT IN PROCUREMENT</p> <p>7.1B IDENTIFYING SAVINGS POTENTIAL</p> <p>7.1C HOW TO TURN YOUR WORK INTO A BESTSELLER</p>	<p>NEGOTIATION TECHNIQUES – GROUP 1</p> <p>Practical training focused on listening, situational awareness and working with emotions - the foundations of successful negotiation.</p> <p>Adam Dolnik, Helena Sováková</p> <p>Limited-capacity workshop led by elite negotiator Adam Dolnik and former Chief Army Psychologist Helena Sováková.</p> 	<p>STRATEGIC THINKING INSTEAD OF COMPLEXITY</p> <p>9.1 SIMPLICITY AS STRATEGY: WHY SMART DOES NOT MEAN COMPLICATED</p> <p>9.2 FROM INDIVIDUAL CONTRACTS TO A SYSTEM</p> 	<p>PEOPLE, RESPONSIBILITY & DECISION-MAKING</p> <p>10.1 PRELIMINARY MARKET CONSULTATIONS – HOW TO CONDUCT THEM PROPERLY</p> <p>10.2 RESTRICTING SUPPLIERS FROM THIRD COUNTRIES</p> <p>10.3 THE 3E PRINCIPLE IN PUBLIC PROCUREMENT</p> 
<p>THE WORLD AROUND US IS SHIFTING</p> <p>1.3 PROCUREMENT IN AN ERA OF UNCERTAINTY: GEOPOLITICS AS EVERYDAY REALITY</p> <p>1.4 AI AS AN INTEGRAL PART OF THE PROCUREMENT TEAM</p>	<p>FROM "COST SAVING" TO PROFITABILITY</p> <p>2.3 PROCUREMENT AS A VALUE CREATOR</p> <p>2.4 TCO IN PRACTICE: WHY THE CHEAPEST SOLUTION IS OFTEN THE MOST EXPENSIVE</p> 	<p>WHEN PROCESS FAILS (SPECIFICATION, DATA, CONTRACTS)</p> <p>Correct on paper, wrong in practice.</p>	<p>TOOLS IN PRACTICE</p> <p>4.4 CONTRACT MANAGEMENT UNDER CONTROL: AI IN CONTRACTS</p> <p>4.5 ROI OF AI PROJECTS: WHEN DOES IT TRULY PAY OFF?</p> <p>4.6 INTAKE MANAGEMENT: WHEN AI MANAGES INCOMING REQUESTS</p> 	<p>TENDERING IN PRACTICE</p> <p>5.4 ENERGY UNDER CONTROL: MANAGING ONE OF THE MOST RISK-EXPOSED CATEGORIES</p> <p>5.5 FLEET MANAGEMENT: MORE THAN JUST CARS (CASE STUDY)</p> <p>5.6 PROCURING CLOUD SERVICES</p>	<p>ESG IN NUMBERS & REALITY</p> <p>6.3 SCOPE 1 & 2: WHERE COMPANIES HAVE REAL CONTROL</p> <p>6.4 SCOPE 3: MANUFACTURING VS. NON-MANUFACTURING COMPANIES</p>	<p>DECISIONS THAT MOVE THE GAME FORWARD</p> <p>7.2A WHERE IS THE WORLD HEADING?</p> <p>7.2B BUILDING DIGITAL AMBASSADORS</p> <p>7.2C RESTRICTIONS ON SUPPLIES FROM THIRD-WORLD COUNTRIES</p>	<p>NEGOTIATION TECHNIQUES – GROUP 2</p> <p>Practical training focused on listening, situational awareness and working with emotions - the foundations of successful negotiation.</p> <p>Adam Dolnik, Helena Sováková</p> <p>Limited-capacity workshop led by elite negotiator Adam Dolnik and former Chief Army Psychologist Helena Sováková.</p>	<p>GOOD PRACTICE FROM THE FIELD</p> <p>9.3 CITIES AND MUNICIPALITIES: SMART SOLUTIONS WITH LIMITED CAPACITY</p> <p>9.4 HOSPITALS: SMART SOLUTIONS WITH LIMITED CAPACITY</p>	<p>IT PROCUREMENT</p> <p>10.4 SOFTWARE AS A SERVICE</p> <p>10.5 CYBERSECURITY FROM A LEGISLATIVE PERSPECTIVE (NIS2)</p> <p>10.6 VENDOR LOCK-IN</p>
<p>TRANSFORMATION, PEOPLE & A NEW CONCEPT OF WORK</p> <p>1.5 PROCUREMENT TRANSFORMATION</p> <p>1.6 GENERATION Z IN PROCUREMENT: WHAT AWAITS US</p>	<p>THE VALUE OF PROCUREMENT</p> <p>2.5 PROCUREMENT AND CASH FLOW: A HIDDEN LEVER OF FINANCIAL STABILITY</p> <p>2.6 WHEN THE CFO THINKS LIKE A CPO</p>	<p>WHEN PEOPLE & COMMUNICATION FAIL (TEAM & RELATIONSHIPS)</p> <p>Egos, silence and dysfunctional collaboration.</p> <p>3.1 WHEN PROCUREMENT DOES NOT UNDERSTAND WHAT IT IS BUYING – PROCURING CREATIVITY</p>	<p>INTELLIGENT SOLUTIONS</p> <p>4.7 AUTOMATED LOW-VALUE PROCUREMENT</p> <p>4.8 AI IN CATEGORY MANAGEMENT: FROM DATA TO STRATEGY</p> <p>4.9 TRAVEL & EXPENSES UNDER AI SUPERVISION</p> 	<p>SUSTAINABILITY WITHOUT DOGMA</p> <p>6.5 PLASTIC: SERVANT OR DEVIL?</p> <p>6.6 CIRCULAR ECONOMY IN PRACTICE: WHEN SUSTAINABILITY MAKES SENSE</p>	<p>COURAGE & PERSONAL RESPONSIBILITY</p> <p>In-depth discussion on difficult decisions, external pressure, control and maintaining professional integrity in demanding environments.</p> <p>7.3A PROCUREMENT TOPIC</p> <p>7.3B PROCUREMENT TOPIC</p> <p>7.3C PROCUREMENT TOPIC</p>	<p>NETWORKING & EXPERIENCES</p> 	<p>QUALITY</p> <p>9.5 INNOVATIVE APPROACHES WITHOUT UNNECESSARY RISK</p> <p>9.6 EVALUATION CRITERIA – BONUS SYSTEM</p> <p>9.7 BVA – EVALUATING SERVICE QUALITY</p>	<p>DECISION-MAKING PRACTICE</p> <p>10.7 THE RISKS OF INCOMPETENCE</p> <p>10.8 THE CONTRACTING AUTHORITY IN A TRAP</p> <p>10.9 DECISIONS THAT CHANGED PUBLIC PROCUREMENT PRACTICE</p>	

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LUNCH TIME 11.00 – 14.00

FOOD & NETWORKING 18.00+

FSA & GRAND PRIX Brick House Congress

TUESDAY, WEDNESDAY, THURSDAY **AMBER TRAIL WITH HATWAN**

TUESDAY, WEDNESDAY, THURSDAY **QUEEN OF BUNS** Ladies and gentlemen, place yourselves in the hands of our film make-up artist.

HAVAJ WHERE BRANDS COME TO LIFE

Partners gain direct contact with decision-makers, build relationships and present their brand in a creative and human way. Hawaii is a space where products are experienced, not merely displayed – and where networking carries the scent of coffee, music and street food.

What makes Hawaii unique:

- Interactive demo zone and mini-workshops
- Dedicated networking space
- Food & chill street atmosphere
- Partner competitions and games – including flights to Hawaii! and more.

SITE MAP



- Entrance
- Stage Entrance
- Festival Grounds Boundary
- Stage
- Partner Tents
- Catering Area
- Cafe Stand
- Beer
- Busking
- Chill Zone
- Food truck
- Industrial Exhibition
- CNN Prima News Studio

FSA & Grand prix

The Thursday evening of eBF celebrates those who bring direction, courage and integrity to procurement. The ceremonial presentation of the Fair Sourcing Awards and the Grand Prix represents the official culmination of the festival – a moment to recognise projects, ideas and individuals who have significantly advanced the world of corporate and public procurement.

TREND Category – Honouring the most courageous innovations and forward-looking projects. MASTER Category – Recognising outstanding personalities whose long-term contribution inspires the profession. GRAND PRIX – Awarded by the eBF organisers for exceptional contribution to the profession.

An atmosphere of celebration, emotion and standing ovations underlines this exceptional moment when procurement stands at the centre of attention – as a discipline with purpose, values and a future.



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