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## Get connected

Digitalization Purchase-to-Pay (P2P) **Electronic Supplier Integration (ESI)** 

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### **3 focus e-Platforms as enablers towards Efficiency, Leverage and Control**



P2P e-Platform	Direction	Functional RangeSTANDARD (e-order + e-Invoice)ADVANCED e-messages (e.g. F. Forwarder)ADVANCED Processes (e.g. Doc. Mgt)
	<ul> <li>Bi-directional high performance</li> <li>for high transaction volume</li> <li>highest effort to connect selected suppliers</li> </ul>	
SUPPLY ON	<ul> <li>"Advanced" Needs</li> <li>for advanced sourcing &amp; collaboration models</li> </ul>	
© GXS opentext "   Business Network	<ul> <li>"Mass Market" and Tail End</li> <li>for Standard e-messages (e-order + e-invoice)</li> </ul>	

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Get connected: ESI+ by SCM & CF R

#### Today Invoice High manual effort confirm Order Invoice print & send via Mail / via email / Manual Change request scan, OCR, verify by Mail • Error-prone processes Phone / Fax email / Fax Change in via email / Systems Phone / Fax Manual Data mismatch Entry -> Payment delay Y Critical Process Steps with Media Discontinuity and high Risk of Errors 5 e-messages **Tomorrow** Order Order Dispatch Order Invoice e2e digitized P2P Confirmation Advice Change Efficiency & Speed • EÐ Save up to 39 minutes per process through digitalization

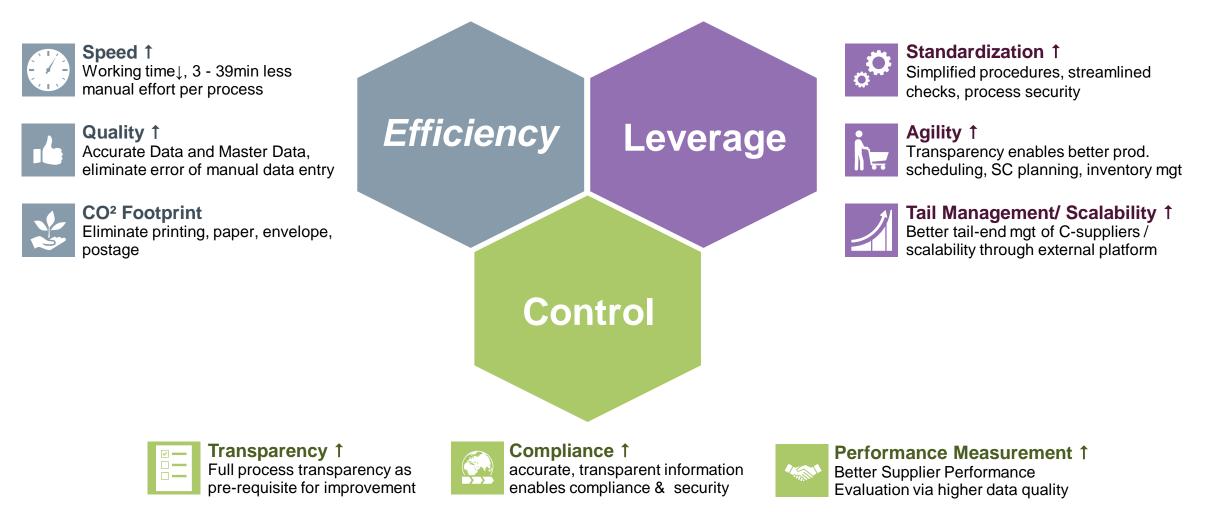
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## What is the change? End-to-end solution is covering transactions from Order to Invoice



#### What will be better/ what will be improved?





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#### How can we improve invoicing? Three options





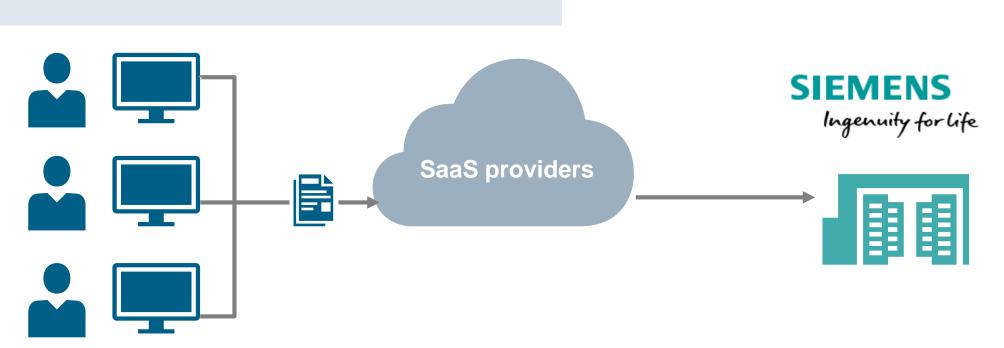
**1. Electronic Invoicing Interface** Use established protocols like EDI

**2. Automated Processing** OCR, Robotics

**3. No Touch Solutions** Self-billing Invoices

Unrestricted © Siemens AG 2019 Page 5 How can we improve Invoicing? Integration

**1. Electronic Invoicing Interface** Use establish protocols like EDI



Suppliers are connected to our systems and can submit invoices

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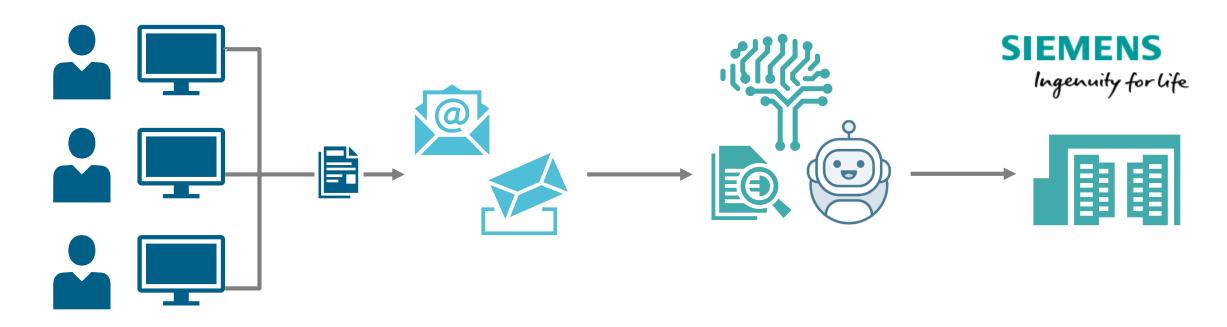
Invoices are received directly into ERP systems for payment



How can we improve Invoicing? Partial automation

**2. Automated Processing** OCR, Robotics





Suppliers send invoices through email, fax, or post

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Invoices are analyzed by OCR, AI, or RPA and processed

#### How can we improve Invoicing? Complete automation

**3. No Touch Solutions** Self-billing Invoices





Suppliers ship goods as per order but do not create an invoice

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Upon goods receipt the system will automatically generate an invoice and pay the supplier

# Thank you

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